



CAPITAL IMPACT
PARTNERS

Senior Loan Officer

Detroit, MI

In this role, the Senior Loan Officer will enhance the capabilities of our Loan Originations Group by representing Capital Impact Partners in its lending activities and originating new loan transactions in the Detroit market.

Responsibilities Include:

Contributing to loan production goals by identifying lending opportunities and originating new loans; structuring complex loan transactions in compliance with internal credit and program requirements; managing the loan approval process; preparing and negotiating loan proposals with borrowers and partners (business term sheets and commitment letters); resolving borrower inquiries or issues; monitoring markets where Capital Impact is active (e.g. market/industry trends, local/state/federal/policy environment, etc.); strategic and tactical planning; representing Capital Impact at conferences; management of loan associates; and relationship management.

Qualifications:

- Bachelor's degree in finance or related field; advanced degree preferred
- 5+ years of lending experience including experience in community development lending
- 3-5 years of supervisory experience
- Familiarity with federal, state and local community development programs, particularly programs that finance senior facilities, educational facilities, federally-qualified health centers and affordable housing; experience in commercial real estate or grocery lending is a plus.
- Experience preparing and negotiating complex transactions and balancing the programmatic needs of community based organizations
- Demonstrated underwriting and risk mitigation skills
- Experience in project and workflow management.
- Excellent verbal and written communication skills.
- Passion for work in community development and social impact
- Lotus Notes, Microsoft Office (particularly Word, Excel, and Power Point), Adobe Acrobat, Moody's Analytics, and Salesforce.com.
- Position requires ≤ 30% travel

Qualified and interested candidates should submit a letter of interest, resume, and salary history to careers@capitalimpact.org.