



CAPITAL IMPACT
PARTNERS



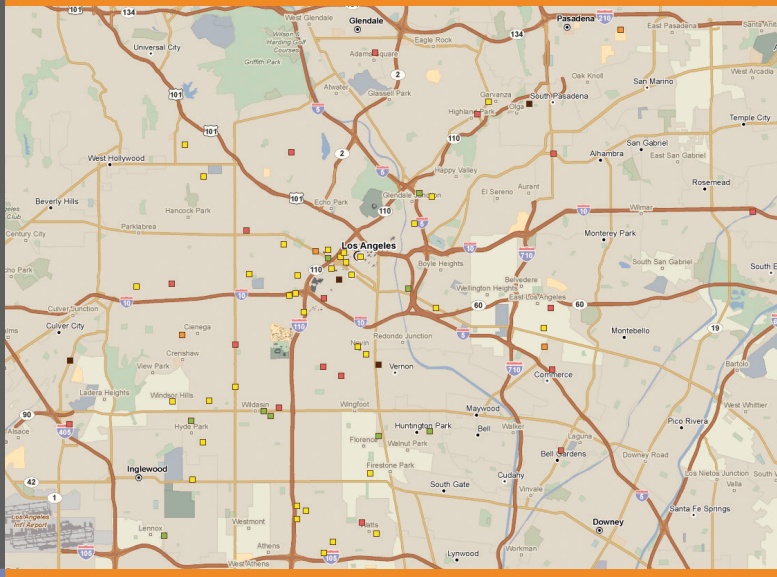
Investing for Impact in Los Angeles County's Underserved Communities

Capital Impact Partners Impact Brief

Los Angeles County's underserved communities continue to face serious economic and social challenges, and Capital Impact Partners is committed to developing projects and partnerships that strengthen those communities and improve the lives of the people who live there.

Capital Impact Loans in Los Angeles County

- Health Care 
- Community Development 
- Education 
- Housing 
- Healthy Foods 
- Cooperatives 



Committed to Serving Los Angeles County

Capital Impact Partners has invested \$404 million in 117 projects in low-income communities Los Angeles County and \$819 million in 352 projects throughout California. These projects are creating new businesses and new jobs, increasing access to high-quality education, health care, and healthy foods, developing affordable housing, and providing opportunities for elders to age with dignity in their communities.

Los Angeles County Investments

117 = \$404
Total Projects Million

35 = \$63M
Health Centers

59 = \$281M
Education Facilities

10 = \$26M
Grocery Stores

13 = \$34M
Community Development Projects

California Investments

352 = \$819
Total Projects Million

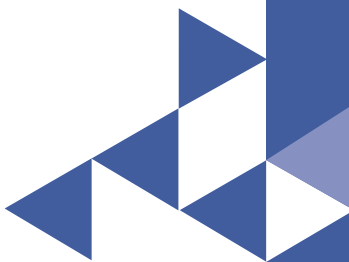
171 = \$314M
Health Centers

92 = \$370M
Education Facilities

22 = \$53M
Grocery Stores

49 = \$67M
Community Development Projects

18 = \$15M
Housing Developments





Committed to Creating Opportunity

Capital Impact Partners is a national, nonprofit Community Development Financial Institution that is dedicated to creating new opportunity in communities where opportunity is needed most.

We believe that low-income communities have the potential to thrive, but we also believe that realizing that potential is a complex challenge that requires innovative solutions.

And so we focus on delivering strategic financing that supports projects in six key sectors that are critical to the development of healthy communities:

- Health care
- Education
- Affordable housing
- Healthy foods
- Dignified aging
- Cooperative development

The goal is to build *whole* communities that support equitable access to quality services, foster good health, and create economic opportunity.



510

HEALTH CENTERS

providing health care to more than 2 million patients



225K

STUDENTS

in 236 high-quality charter schools



83

HEALTHY FOOD

retailers providing 1 million people access to fresh food



14K

ELDERS SERVED

at 187 age-friendly community projects



36K

AFFORDABLE HOUSING

units in 235 communities



213

COOPERATIVE

businesses serving 867,000 customers

OVER OUR 30-YEAR HISTORY, WE HAVE DEPLOYED OVER **\$2 BILLION** TO SERVE NEARLY **5 MILLION PEOPLE** AND CREATE MORE THAN **33,000 JOBS** NATIONWIDE IN SECTORS CRITICAL TO VIBRANT COMMUNITIES.

Capital Impact Partners at Work

L.A. County Success Stories



EDUCATION

Camino Nuevo Charter Academy

Camino Nuevo Charter Academy is dedicated to preparing students from some of the most underserved areas of Central Los Angeles for success in college and in life. Capital Impact Partners provided **\$8.1 million** in financing to enable the Academy to acquire and rehabilitate a facility for its new Jane B. Eisner Middle School. The school serves 270 students in grades 6-8 and features nine classrooms, a learning lab, a library, administrative offices, and a community room.

Equitas Academy Charter Schools

Capital Impact Partners put together an **\$8.2 million** financing package to help Equitas Academy develop a permanent home for its middle school, which is expected to serve 350 students by the 2017-18 school year. Established in 2009, Equitas Academy operates free public schools in the primarily Latino Pico Union neighborhood of Los Angeles. Its elementary school and middle school have been recognized for academic excellence by the California Department of Education.

KIPP LA Schools

The KIPP LA Schools are part of the nationwide KIPP (Knowledge Is Power Program) network and serve nearly 5,000 students—89 percent of them from low-income families—at 13 schools in Los Angeles. Capital Impact Partners provided **\$3.4 million** in financing to develop the new home of KIPP Raíces Academy, the first charter elementary school in East Los Angeles, and **\$2.7 million** in financing to create a new facility for KIPP Los Angeles College Preparatory School, a middle school in Boyle Heights.

HEALTH CARE

St. John's Well Child and Family Center

With 13 health center sites and two mobile clinic units, St. John's Well Child and Family Center is the largest primary care provider in South Los Angeles. A **\$3.4 million** financing package from Capital Impact Partners helped the organization complete extensive renovations that enabled one of the Center's clinics to more than double its patient volume. In 2014 alone, St. John's provided medical, dental, and behavioral health services for 223,000 patient visits.



South Central Family Health Center

Capital Impact Partners provided South Central Family Health Center with a **\$2.4 million** financing package for the construction of its fourth site in South Los Angeles. The new, 8,000-square-foot facility has 15 exam rooms, two labs, office space, and diabetic care and prenatal care facilities, and enables the Center to serve an additional 8,000 patients annually while creating 13 temporary jobs and 15 full-time jobs.

HEALTHY FOOD

L.A. Prep and L.A. Kitchen

Capital Impact Partners collaborated with four local partners to provide **\$17.5 million** in financing to transform a 56,000-square-foot industrial building into the new home of L.A. Prep, a business incubator for wholesale food producers, and L.A. Kitchen, a nonprofit that collects surplus food and prepares it for homeless shelters and transitional homes. The new facility is launching new businesses and creating new jobs while ensuring that healthy foods are available to people in need.

Northgate González Markets

Capital Impact Partners provided **\$8 million** in financing to help Northgate González Markets, a family-owned chain of supermarkets that serves underserved Latino communities, develop three new stores, including one in an area in South Los Angeles that has a poverty rate of more than 27 percent and was classified by the U.S. Department of Agriculture as a food desert—a community with limited access to affordable, nutritious food. The new stores are bringing healthy foods and new jobs to the community.

Numero Uno Markets

Capital Impact Partners provided **\$12 million** in financing to help newly formed Numero Uno Acquisitions purchase the eight stores in the local Numero Uno Markets chain. Each Numero Uno store provides more than 200,000 residents in underserved Latino neighborhoods with access to healthy foods and employs an average of 77 employees. Numero Uno Acquisitions also partners with Cedars-Sinai Medical Center to offer health fairs that provide free medical services to about 400 people each quarter.

To learn more about Capital Impact Partners' work in Los Angeles County, contact Ian Wiesner, Business Development Manager, at (313) 230-1116 or iwiesner@capitalimpact.org

Whatever your financing need **CAPITAL IMPACT HAS DONE IT**

Financing is one tool we use to create strong, vibrant communities. As a Community Development Financial Institution, we ensure that projects in underserved areas often overlooked by traditional banks have access to investment capital. We recognize the special

dynamics of lending in these communities and can get even the most complicated transactions done. For over 30 years, we've helped forward-thinking entrepreneurs, organizations and businesses revitalize neighborhoods and deliver social impact.



ACQUISITION LOANS
to purchase land and buildings



BRIDGE LOANS
to bridge grant funding or tax-credit equity investment



CONSTRUCTION LOANS
to finance from-the-ground-up construction and renovation projects



PRE-DEVELOPMENT LOANS
for feasibility planning, architectural drawings, and other early needs



TENANT IMPROVEMENT LOANS
to finance renovation at a leased facility



TERM LOANS
to take out construction loans or leverage New Markets Tax Credit transactions



EQUIPMENT LOANS
to purchase equipment



WORKING CAPITAL LOANS
to finance operating cash flow needs



LEVERAGE GOVERNMENT PROGRAMS
to offer New Markets Tax Credits and Federally Guaranteed Bonds

YOUR LENDER AND PARTNER



CAPITAL IMPACT
PARTNERS

a mission-driven Community Development Financial Institution



30
YEARS

experience working in underserved communities



\$2
BILLION

invested in projects that deliver social impact

Strategic Financing ▶ Program Incubation ▶ Capacity Building ▶ Public Policy