



CAPITAL IMPACT
PARTNERS



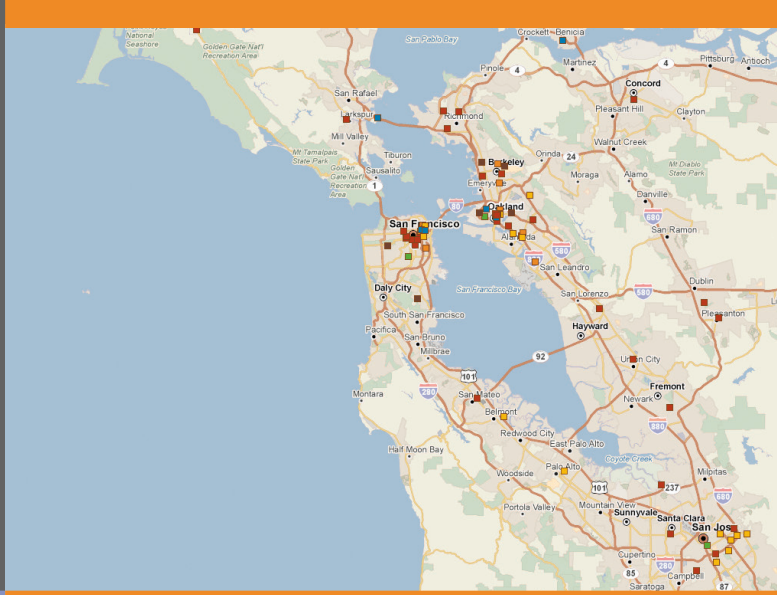
Investing for Impact in the San Francisco Bay Area's Underserved Communities

Capital Impact Partners Impact Brief

Underserved communities in the San Francisco Bay Area continue to face serious economic and social challenges, and Capital Impact Partners is committed to developing projects and partnerships that strengthen those communities and improve the lives of the people who live there.

Investments by Capital Impact Partners

- Health Care
- Community Development
- Education
- Housing
- Healthy Foods
- Cooperatives



Committed to Serving the San Francisco Bay Area

Capital Impact Partners has invested \$188 million in 91 projects in the San Francisco Bay Area's low-income communities and \$819 million in 352 projects throughout California. These projects are creating new businesses and new jobs, increasing access to high-quality education, health care, and healthy foods, developing affordable housing, and providing opportunities for elders to age with dignity in their communities.

San Francisco Bay Area Investments

91 = \$188
Total Projects Million

40 = \$115M
Health Centers

17 = \$43M
Education Facilities

4 = \$2M
Grocery Stores

19 = \$18M
Community Development Projects

11 = \$10M
Housing Developments

California Investments

352 = \$819
Total Projects Million

171 = \$314M
Health Centers

92 = \$370M
Education Facilities

22 = \$53M
Grocery Stores

49 = \$67M
Community Development Projects

18 = \$15M
Housing Developments





Committed to Creating Opportunity

Capital Impact Partners is a national, nonprofit Community Development Financial Institution that is dedicated to creating new opportunity in communities where opportunity is needed most.

We believe that low-income communities have the potential to thrive, but we also believe that realizing that potential is a complex challenge that requires innovative solutions.

And so we focus on delivering strategic financing that supports projects in six key sectors that are critical to the development of healthy communities:

- Health care
- Education
- Affordable housing
- Healthy foods
- Dignified aging
- Cooperative development

The goal is to build *whole* communities that support equitable access to quality services, foster good health, and create economic opportunity.



510

HEALTH CENTERS

providing health care to more than 2 million patients



225K

STUDENTS

in 236 high-quality charter schools



83

HEALTHY FOOD

retailers providing 1 million people access to fresh food



14K

ELDERS SERVED

at 187 age-friendly community projects



36K

AFFORDABLE HOUSING

units in 235 communities



213

COOPERATIVE

businesses serving 867,000 customers

OVER OUR 30-YEAR HISTORY, WE HAVE DEPLOYED OVER **\$2 BILLION** TO SERVE NEARLY **5 MILLION PEOPLE** AND CREATE MORE THAN **33,000 JOBS** NATIONWIDE IN SECTORS CRITICAL TO VIBRANT COMMUNITIES.



San Francisco Bay Area Success Stories Capital Impact Partners at Work

EDUCATION

Aspire Public Schools

Capital Impact Partners and the Low Income Investment Fund have partnered to provide financing packages totaling **\$14.4 million** to help Aspire Public Schools meet its need for working capital. Aspire operates 35 small, high-quality charter schools in low-income neighborhoods throughout California. Over the past five years, 100 percent of its graduates have secured admission to a four-year college or university.

HEALTHY FOOD

Feed the Hunger Foundation

Feed the Hunger Foundation was founded in 2008 to reduce poverty and hunger by providing microloans to low-income entrepreneurs whose businesses strengthen their communities and increase access to healthy, affordable foods. Capital Impact Partners provided **\$100,000** in financing to support the Foundation's California Food For Thought Program, which provides loans to healthy food projects in the state's Central Valley and Central Coast.

HEALTH CARE

South of Market Health Center

Capital Impact Partners provided **\$17.7 million** in critical financing to enable the South of Market Health Center to open its new 20,000-square-foot clinic in 2011. The organization was established in 1973 to serve the South of Market neighborhood, which is home to some of San Francisco's poorest residents. The Center operates two full-service clinics that each year serve an average of 5,000 patients, 60 percent of whom are homeless and uninsured.



Axis Community Health

Axis Community Health was created in 1972 to serve low-income children in Eastern Alameda County. Today, Axis provides affordable care to more than 14,000 Tri-Valley residents. Capital Impact Partners collaborated with The California Endowment to provide **\$6 million** in financing to support the construction of a new 24,000-square-foot health center in Pleasanton that will double Axis Community Health's capacity to provide care.

Center for Elders' Independence

In 1991, the Center for Elders' Independence became the first organization in California to replicate a model of care known as the Program of All-Inclusive Care for the Elderly (PACE). The purpose of PACE is to offer customized health care and caregiving services to allow low-income seniors who are ill or disabled to continue living at home. Capital Impact Partners provided **\$1.25 million** in financing to support the Center's PACE program in the East Bay.

Lifelong Medical Care

Capital Impact Partners joined JPMorgan Chase and three community development nonprofits to provide **\$10.3 million** in financing that enabled Lifelong Medical Care to expand its West Berkeley clinic. Lifelong's roots date back to 1976, when a group of Gray Panthers in Berkeley launched the landmark Over 60 Health Center to serve low-income elders. Today, the organization operates 11 clinics for underserved people throughout the East Bay.

To learn more about Capital Impact Partners' work in the San Francisco Bay Area, contact Ian Wiesner, Business Development Manager, at (313) 230-1116 or iwiesner@capitalimpact.org

Whatever your financing need **CAPITAL IMPACT HAS DONE IT**

Financing is one tool we use to create strong, vibrant communities. As a Community Development Financial Institution, we ensure that projects in underserved areas often overlooked by traditional banks have access to investment capital. We recognize the special

dynamics of lending in these communities and can get even the most complicated transactions done. For over 30 years, we've helped forward-thinking entrepreneurs, organizations and businesses revitalize neighborhoods and deliver social impact.



ACQUISITION LOANS
to purchase land and buildings



BRIDGE LOANS
to bridge grant funding or tax-credit equity investment



CONSTRUCTION LOANS
to finance from-the-ground-up construction and renovation projects



PRE-DEVELOPMENT LOANS
for feasibility planning, architectural drawings, and other early needs



TENANT IMPROVEMENT LOANS
to finance renovation at a leased facility



TERM LOANS
to take out construction loans or leverage New Markets Tax Credit transactions



EQUIPMENT LOANS
to purchase equipment



WORKING CAPITAL LOANS
to finance operating cash flow needs



LEVERAGE GOVERNMENT PROGRAMS
to offer New Markets Tax Credits and Federally Guaranteed Bonds

YOUR LENDER AND PARTNER



CAPITAL IMPACT
PARTNERS

a mission-driven Community Development Financial Institution



30
YEARS

experience working in underserved communities



\$2
BILLION

invested in projects that deliver social impact

Strategic Financing ▶ Program Incubation ▶ Capacity Building ▶ Public Policy