## momentus capital.



## Offering a Continuum of Lending, Investment, and Advising Solutions

Across the Momentus Capital branded family of organizations, we offer a continuum of financial, social, and knowledge capital - including lending, impact investments, and business advising and training - to support entrepreneurs and community-based organizations at every growth stage.

	Small Business Lending  SBA Community  Advantage & Microloans	Commercial Real Estate SBA 504	SBA-Alternative Commercial Real Estate Impower	Community Development Real Estate	Community Development Working Capital	Impact Investments
Size of Transaction	• Up to \$350,000	• \$250,000 to \$30 million+ with 10% down payment	• \$250,000 to \$5 million with down payment as low as 5%	\$500,000 to \$15 million+;     additonal lending partners can be     brought in for larger transactions	• \$500,000 to \$15 million+	• Flexible, can be \$1 million to \$15 million+
Available to	Small business owners	<ul> <li>Small business owners</li> <li>Bank partners</li> <li>Real estate brokers</li> </ul>	<ul> <li>Small business owners</li> <li>Bank partners</li> <li>Real estate brokers</li> <li>Nonprofit organizations</li> </ul>	For-profit and nonprofit developers building:     health care, education, housing, healthy food, dignified aging, & cooperatives     Impact-aligned cooperatives, education, and health care nonprofits developing real estate	Small business owners Social enterprises Alternative ownership (ESOP, worker co-op conversion, etc.) Food/grocery businesses Health care providers Education providers Cooperative real estate (residential & commercial) Commercial real estate	Small or medium-sized business owners
Use of Proceeds / Services	Business acquisition Business expansion Working capital Tenant improvements Debt refinance Real estate purchases Inventory purchase Start-ups Equipment	Purchase owner-occupied real estate (51%+) Ground up construction (504); Tenant improvements (Non-504); and tenant improvements Large equipment Refinance of eligible fixed assets	Purchase owner-occupied real estate (40%+) Investment properties as low as 25% owner-occupancy considered Tenant improvements Refinance of eligible real estate	Real estate development, including:     -Predevelopment     -Acquisition     -Construction     -Permanent     -Refinance	Business acquisition     Working capital     Tenant improvements     Refinance     Equipment     Business conversion to co-op     Commercial real estate	Growth capital - new markets, strategic hires, expansion Business acquisition Business conversion to co-op or employee stock ownership plan
What is NOT Offered (Common Misconceptions)	<ul> <li>Speculative industries, start-up apps, floor financing, or ride sharing companies</li> <li>Real estate investments or passive income projects</li> <li>R&amp;D financing</li> </ul>	Investment real estate     Developer as borrower     (unless developer is also     owner-occupying)	Start-ups     Sponsors/developers that do not occupy space in the building     Undeveloped land where land value comprises 50% or more of total collateral value	Small business lending	Start-ups (less than 2 years of positive growth)	<ul><li>Dilutive equity</li><li>Start-up venture capital</li></ul>
Geography	<ul> <li>National with a focus on CA, AZ, NV, and metro areas of Dallas-Fort Worth, Washington D.C., Miami, Detroit, and Atlanta</li> </ul>	<ul> <li>504 = Limited to CA, AZ, NV</li> <li>Wholesale 504 = National</li> </ul>	National* *Not available in NV, SD, ND, VT  *Not available in NV, SD, ND, VT	<ul> <li>National with a focus on CA, CT, DC, GA, MD, MI, NJ, NY, TX, VA</li> </ul>	National	<ul> <li>National with a focus on CA, CT, DC, GA, MD, MI, NJ, NY, TX, VA</li> </ul>

Business advising, training, technical assistance, and grant programs available across our continuum of capital. See reverse side for further details.

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Business Advising and Real Estate Developer Training Programs							
Key Customer	Use of Proceeds / Services	What is NOT Offered (Common Misconceptions)	Geography				
<ul> <li>Small business owners (start-up and existing)</li> <li>Real estate developers</li> <li>Cooperatives</li> <li>Nonprofit and for-profit health care providers</li> </ul>	<ul> <li>Complementary business planning</li> <li>Pre-loan advising and projections</li> <li>Post-loan advising</li> <li>Mentorship and technical assistance</li> <li>Catalytic grant making</li> </ul>	<ul> <li>Capital raising advice</li> <li>Investments coaching</li> <li>CPAs, attorneys, and brokers - we recommend external partners</li> </ul>	<ul> <li>National with a focus on CA, DC, GA, MD, MI, NJ, NY, TX, VA</li> </ul>				

Find out more about our full suite of offerings and programs at:

momentuscap.org

## Offering a Continuum of Lending, Investment, and Advising Solutions

Across the Momentus Capital branded family of organizations, we offer solutions for entrepreneurs, community-based organizations, & local leaders at every growth stage - from inception to expansion. We can provide you with the capital & opportunities you deserve.















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