## momentus capital.

# Offering a Continuum of Capital & Investment Solutions

Momentus Capital is helping build inclusive and equitable communities by providing people access to the capital and opportunities they deserve. Our continuum of financial, knowledge, and social capital supports entrepreneurs and community-based organizations at every growth stage. By transforming outdated financial systems, we can advance locally-led solutions that create economic mobility and generational wealth.



### **Community Development Real Estate Lending**

Flexible and affordable loans of \$1 million+ to community pillars including health centers and education facilities, food retailers, affordable housing, and cooperatives. We pair these options with flexible options for emerging developers of color.

#### **Impact Investing**

Non-dilutive preferred equity, mezzanine debt, and revenue/profit sharing investments from \$300k and \$3 million+ into growth-stage enterprises and small businesses that increase access to health care, reduce food insecurity, and create jobs and generational wealth.

### **Small Business Lending**

Long-term, fixed rate and low down-payment small business working-capital loans ranging from \$20K to \$350k and SBA 504 real estate financing from \$250K to \$40million+. We pair these offerings with options for those who don't qualify for traditional financing

#### Business Advising & Capacity Building

Providing small-business counseling and national programs that build capacity, knowledge, and pathways to grant capital to increase access to opportunities for small business owners and emerging developers of color.

### Our Role

**Development Leader** 

Business Advising & Capacity Building Programs

Via

Capital Impact

Equitable

Development

Initiative

Business
Business
Advisory
Services

BIPOC
Entrepreneur
Community

Receives training,
mentorship,
and business
planning

Early/Midstage Growth Loan Products - Traditional & Alternative

Capital Impact
Lending
Real Estate
Acquisition &
Pre-Development

CDC Small
Business Lending
SBA Community
Advantage 7(a)
SBA Microloan
Activate Detroit



Receives working capital loan Venture Debt Investment

Via

Impact
Investments
Program

Receives impact investment to grow Growth
State Loan
Products
Traditional &
Alternative

Capital Impact
Lending
Real Estate
Construction

CDC Small Business Lending SBA 504 Impower

Receives real estate financing

Direct Equity investments

Impact Investments Program



Receives impact investment to scale and expand



## Holistic Economic & Community Development at Scale Centered Around People & Place

We believe that everybody should have equitable access to capital and opportunities they deserve so they can pursue the dreams they have for themselves and their communities and fully participate in our economy. With our partners we are delivering solutions that contribute to their health and wealth: a vibrant local economy with good jobs; high-quality social services; and a voice in what happens in their community.

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## Addressing Systemic Issues for Communities & Investors

#### Exclusionary Practices Creating Economic Inequity

Outdated financial approaches continue to exclude too many people - especially people of color - from equitable access to capital and opportunities, fueling the continued growth of the racial wealth gap.

#### Lack of Place-Based, Community-Led Solutions

Attempting to implement uniform lending products and programs across communities has not had a deep and lasting impact. Trusted organizations that listen to, value, and implement community-led solutions need to be the norm rather than the exception.

## Disconnected Capital Supply & Demand Between Investors and Communities

Institutional investors are currently disconnected from the community organizations and projects that drive real, scalable impact. This has created a key gap in existing capital and the ability for local leaders to access and leverage it effectively.

## Deep Community Experience

80+ years of experience working with communities and investors

\$3 billion in assets under management

\$23+ billion in financing and investments

250,000 jobs created or preserved

12,000 small businesses supported & 5 million people served

## Looking For More Information?

Our dedicated team is available to answer any questions you have about financing, impact investing, business advising, and other partnership opportunities.

Please visit <u>momentuscap.org</u> and fill out the contract form with your information.



## The Momentus Capital Family of Organizations

The Momentus Capital family of organizations is dedicated to ensuring local leaders have equitable access to the capital & opportunities they deserve. Rooted in social mission, we support locally led solutions through our continuum of

lending, impact investments, training programs, & technology platforms. Leveraging 80+ years of combined experience, we are transforming how the financial sector can help communities build health & generational wealth. Learn more at **momentuscap.org** 



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